

Sales & Marketing Productivity Calendar

The visual way to see how
precious time is when you want to
surpass your targets.

January 2007

Selling Days by Month

22	20	21	22
Jan	April	July	Oct.
20	22	22	22
Feb.	May	Aug.	Nov.
21	21	19	19
Mar.	June	Sep.	Dec.

Selling Days/Q

Q1	Q3
63	63
Q3	Q4
63	63
Sales Year	
0	251
Gone	To Go

Sales & Marketing Productivity Calendar

February 2007

Selling Days by Month

22 Jan.	20 April	21 July	22 Oct.
20 Feb.	22 May	22 Aug.	22 Nov.
21 Mar.	21 June	19 Sep.	19 Dec.

Selling Days/Q

Q1	Q3
63	63
Q3	Q4
63	63
Sales Year	
22	229
Gone	To Go

Sales & Marketing Productivity Calendar

March 2007

Selling Days by Month

22 Jan	20 April	21 July	22 Oct.
20 Feb.	22 May	22 Aug.	22 Nov.
21 Mar.	21 June	19 Sep.	19 Dec.

Selling Days/Q

Q1	Q2
63	63
Q3	Q4
62	63
Sales Year	
42	209
Gone	To Go

Sales & Marketing Productivity Calendar

April 2007

Selling Days by Month

22 Jan.	20 April	21 July	22 Oct.
20 Feb.	22 May	22 Aug.	22 Nov.
21 Mar.	21 June	19 Sep.	19 Dec.

Selling Days/Q

Q1 63	Q2 63
Q3 62	Q4 63
Sales Year	
63 Gone	188 To Go

Sales & Marketing Productivity Calendar

May 2007

Selling Days by Month

22 Jan.	20 April	21 July	22 Oct.
20 Feb.	22 May	22 Aug.	22 Nov.
21 Mar.	21 June	19 Sep.	19 Dec.

Selling Days/Q

Q1 63	Q2 63
Q3 62	Q4 63
Sales Year 83 Gone	Year 168 To Go

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June 2007

Selling Days by Month

22 Jan.	20 April	21 July	22 Oct.
20 Feb.	22 May	22 Aug.	22 Nov.
21 Mar.	21 June	19 Sep.	19 Dec.

Selling Days/Q

Q1 63	Q2 63
Q3 62	Q4 63
Sales Year 105 Gone	146 To Go

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July 2007

Selling Days by Month

22 Jan.	20 April	21 July	22 Oct.
20 Feb.	22 May	22 Aug.	22 Nov.
21 Mar.	21 June	19 Sep.	19 Dec.

Selling Days/Q

Q1 63	Q2 63
Q3 62	Q4 63
Sales Year 126 Gone	Year 125 To Go

Sales & Marketing Productivity Calendar

August 2007

Selling Days by Month

22 Jan.	20 April	21 July	22 Oct.
20 Feb.	22 May	22 Aug.	22 Nov.
21 Mar.	21 June	19 Sep.	19 Dec.

Selling Days/Q

Q1 63	Q2 63
Q3 62	Q4 63
Sales Year	
147 Gone	104 To Go

Sales & Marketing Productivity Calendar

September 2007

Selling Days by Month

22 Jan.	20 April	21 July	22 Oct.
20 Feb.	22 May	22 Aug.	22 Nov.
21 Mar.	21 June	19 Sep.	19 Dec.

Selling Days/Q

Q1 63	Q2 63
Q3 62	Q4 63
Sales Year	
169 Gone	82 To Go

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October 2007

Selling Days by Month

22 Jan.	20 April	21 July	22 Oct.
20 Feb.	22 May	22 Aug.	22 Nov.
21 Mar.	21 June	19 Sep.	19 Dec.

Selling Days/Q

Q1 63	Q2 63
Q3 62	Q4 63
Sales Year	
188 Gone	63 To Go

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November 2007

Selling Days by Month

22 Jan.	20 April	21 July	22 Oct.
20 Feb.	22 May	22 Aug.	22 Nov.
21 Mar.	21 June	19 Sep.	19 Dec.

Selling Days/Q

Q1 63	Q2 63
Q3 62	Q4 63
Sales Year	
210 Gone	41 To Go

Sales & Marketing Productivity Calendar

December 2007

Selling Days by Month

22 Jan	20 April	21 July	22 Oct.
20 Feb.	22 May	22 Aug.	22 Nov.
21 Mar.	21 June	19 Sep.	19 Dec.

Selling Days/Q

Q1 63	Q2 63
Q3 62	Q4 63
Sales Year 232 Gone	Year 19 To Go

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For More Information:

www.gillelan.com